

# Assessment of Value Report

Asperior Investment Funds – WS Ruffer Absolute Return Fund

Report Date: 30 September 2023



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# Letter from the Board

On 9 October 2023, Waystone Group ('Waystone') completed the transaction to acquire the UK and Irish business of Link Fund Solutions ('LFSL'), apart from certain excluded assets and liabilities. Waystone is a leading provider of institutional governance, risk, and compliance services to the asset management industry, with a global presence of over 2,000 experts across the UK, US, EMEA and APAC regions, and assets under service exceeding  $\mathfrak{L}1.6$  trillion. This is a very exciting time for both companies and our continued commitment is to put asset managers and you, the investor, at the heart of all that we do. Together, we will be able to provide current and new sponsors, clients, and investment managers with a more comprehensive set of services to support their, and their investors', needs as they continue to evolve and grow.

Upon completion of this acquisition and following approval from the Financial Conduct Authority ('FCA'), Waystone Management (UK) Limited ('WMUK') has taken over responsibility, from LFSL, as Authorised Corporate Director ('ACD') for over 150 funds. Where appropriate, the fund names have been changed replacing LF with WS. More information about WMUK can be found on our website www.waystone.com.

I am the Independent Non-Executive Chair of the WMUK Board, and Chair of its Value Assessment Committee. I have specific overall responsibility for the annual Assessment of Value reporting and I, supported by Liz Tracey and Simon White, the other Independent Non-Executive Directors of the Board, seek to ensure that WMUK acts in investors' best interests and adheres to the highest standards of product governance. We are the independent voice of you, the investor, and this Assessment of Value has been produced with you in mind.

Through the Assessment of Value process, our responsibility is to assess whether the payments from each fund are justified in the context of overall value delivered to investors. The Board's top priority is ensuring that our funds deliver the best possible outcomes for investors over the recommended holding period ('RHP'). By this we mean strong investment returns and equitable and transparent cost structures relative to our peers, combined with excellent service levels. At WMUK, creating and maintaining value for investors is integral to everything we do. The principle of delivering value is woven into every stage of overseeing our investment managers, operations, product development and governance processes. We welcome the opportunity to share our report for the past twelve months with you. While the report is published on an annual basis, each step of our wider governance process ensures that all our funds are regularly reviewed throughout the year.

Capital markets bottomed in Q4 2022 and ended the year on a positive note as both equities and fixed income asset classes edged higher. This was driven by factors including slowing inflation, market expectations that aggressive interest rate hikes would ease by the middle of 2023, major economies being more resilient to the inflationary environment than expected, and attractive asset valuations. All these factors contributed to continued positive returns in both global asset classes during the first half of 2023, despite some systemic risks such as US local banks' deposit issues, the Credit Suisse bailout by UBS, and US debt ceiling issues.

In the first half of 2023, UK equities were penalised by a slower-than-expected fall in inflation, resulting in more aggressive monetary tightening policies, in contrast to US, and European ex-UK markets. Japanese equities exhibited the best year-to-date performance. On the fixed income front, credit spread tightening and elevated yields helped to offset interest hikes through 2023 for US and pan-European bonds. Conversely, UK bonds were negatively impacted by more aggressive interest rate hikes.

The third quarter of the year ended on a negative note. Whilst major central banks have paused their interest rate hikes, they highlighted that inflation is easing more slowly than expected and stressed the risk of inflation and rates staying "higher for longer". As a result, equities and bonds have exhibited negative performance across the board in the three months to 30 September 2023, with the energy sector showing a positive return along with UK equities, which are less sensitive to the cyclical technology sector and more resilient to market turmoil, a situation experienced in 2022.

We have recently been working on implementing the FCA's new Consumer Duty regulations, which aim to introduce higher standards of customer care across all financial products including funds. This new regulation contains enhanced requirements for WMUK to "act to deliver good outcomes for retail customers". This overarching requirement is supplemented by four "outcome" requirements relating to:

- Products and Services
- Price and Value
- Consumer Understanding
- Consumer Support

Although the Consumer Duty is new, many of the requirements – including the first two outcomes – are existing requirements reconfirmed. For some time, we have followed both formal product governance requirements and produced value assessment reports. Save where we identify enhancement opportunities over time, these will continue largely as before. The areas where you will see greater emphasis and information will principally be those relating to Consumer Understanding and Consumer Support. In particular, there is a greater range of guidance material available on our website or on request, and, in the future, we are likely to place greater emphasis not just on customer service, but also on ensuring that we provide investors with the information they need to make informed decisions regarding their investments.

Socially responsible investing continues to be a significant consideration for investors with Environmental, Social and Governance ('ESG') considerations a key factor for the wider world as well as our industry. The goal of ESG is to identify the non-financial risks and opportunities inherent to a company's day-to-day activities. These non-financial elements are becoming an



# Letter from the Board continued

increasingly important part of the investment process, so our oversight of all funds is being enhanced ahead of the finalisation of the UK's Sustainability Disclosure Requirements ('SDR') in late 2023. The UK Government was the first G20 country to mandate TCFD (Task Force on Climate Related Financial Disclosures) reporting for large financial firms. On 30 June 2023, to meet this obligation, the legacy LFSL funds published an initial set of reports which provides details of carbon emissions, scenario analysis, and other responsible investing metrics. Reporting on sustainability exposures will continue to evolve in response to investor needs and legislation, and, where appropriate, will become increasingly prominent in our Assessment of Value.

Open and transparent communication with investors is important to us, so we do hope that this report will provide a useful insight and help to inform your investment decisions. Thank you for taking the time to read our report and, if you have any feedback about the report, we would be delighted to hear from you. Please email us at aovfeedback@waystone.com.

Tim Madigan, Independent Non-Executive Chair For and on behalf of the Board of Directors

Waystone Management (UK) Limited December 2023



# Company Details

Company	Asperior Investment Funds
Authorised Corporate Director (ACD)	Waystone Management (UK) Limited
Investment Manager	Ruffer LLP

# Summary of Results

Fund	Overall	Investment Performance	Costs	Quality of Service
WS Ruffer Absolute Return Fund				

Please refer to page 15 for explanation of ratings.

# Waystone Management (UK) Limited ('WMUK') Board of Directors

This Assessment of Value report has been approved by the WMUK Board of Directors. The Board is comprised of the Chair, who is one of three Independent Non-Executive Directors (iNED), plus four Executive Directors.

### **Independent Non-Executive Directors**



**Tim Madigan**Independent Non-Executive Director and Chair of WMUK Board

Tim Madigan is the Independent Non-Executive Chairperson for WMUK and Waystone's regulated fund companies in Ireland (UCITS ManCo and AIFM) and Luxembourg (UCITS ManCo and AIFM). He serves as an iNED for a number of investment funds, both Irish-domiciled (UCITS and AIFs) and Luxembourg-domiciled (AIFs), as well as for an Irish cross-border life insurance company (where he also acts as chair of the Audit Committee). He was previously an iNED of a UK life insurance company (where he also acted as chair of the Risk & Compliance Committee).

From 2010 to 2011 Mr Madigan was Finance Director of Aviva Investment Management Europe, where he led the set-up of the finance function for Aviva Europe's Dublin-based centre of excellence, established to manage treasury assets and investment management mandates. Prior to this, Mr Madigan was Managing Director of cross-border life insurance company Aviva Life International from 2006 to 2010 (previously he was Finance Director for that company). In this role, he chaired the Investment Committee as well as leading a strategic review of business in 2009 following the onset of the global financial crisis.

He holds a Bachelor's Degree in Business Studies (Finance) from the University of Limerick, is a Fellow of the Association of Chartered Certified Accountants and is a Certified Investment Fund Director. He served as an elected council member of the Irish Fund Directors Association from 2016 to 2020.



Elizabeth Tracey
Independent Non-Executive Director

Elizabeth Tracey is an iNED for WMUK. Elizabeth brings to her role a wealth of expertise, having worked in the financial services industry for over 37 years, including senior operational roles at large asset management institutions, such as Merrill Lynch Investment Management and BlackRock Fund Managers.

Previously, Elizabeth was an iNED for Link Fund Solutions Limited, becoming an iNED to the Board in 2021. In addition, Elizabeth took on the role of Chair of the Link Fund Solutions Limited Risk, Compliance and Audit Committee.

Specialising in global operations, Elizabeth's experience includes oversight of projects in Europe, Asia, the US and Australia.



Simon White Independent Non-Executive Director

Simon White is an experienced board member and senior executive with deep and varied finance industry experience, acquired during a career spanning more than 30 years.

Simon was appointed as an iNED of the Board of WMUK in February 2020. Simon has served as iNED for a number of public and private businesses and is currently an iNED for two substantial financial services firms.

Simon is the CEO and Managing Partner of Time Machine Capital Squared, an award-winning Al-focussed research and investment firm that specialises in artificial intelligence and machine learning. Simon previously served as COO (Chief Operating Officer) of Man Group and COO/CFO (Chief Financial Officer) of GLG Partners Inc, two of the most prominent alternative fund management companies globally. Throughout his career, Simon has been instrumental in building industry-leading infrastructure. In addition, Simon is a Fellow of the Institute of Chartered Accountants

# Waystone Management (UK) Limited ('WMUK') Board of Directors continued

#### **Executive Directors**



Karl Midl Country Head, UK and CEO

Karl Midl is an FCA approved professional with over 25 years of operational and client facing experience in the financial services sector. Karl joined Waystone in 2023 as part of its acquisition of Link Fund Solutions Limited where he had held the role of CEO. Karl joined Link Fund Solutions in 1995 and in 2002 became a Board member. Throughout his career, Karl has gained significant expertise in the administration and management of Collective Investment Schemes, both onshore and offshore and in all areas of operations, including fund accounting, pricing, transfer agency and projects.



Vasileios Karalekas European Head of Investment Risk

Vasileios joined Waystone in 2014 and serves as the company's Head of Investment Risk Management, overseeing the investment risk desks of the company's regulated entities in Ireland, Luxembourg, and the UK. Vasileios is responsible for the implementation of best-in-class risk management models and practices and compliance with the latest regulatory guidelines. With over 10 years of experience working within the financial sector, Vasileios' interests and experience span both asset classes and strategies and include the valuation and risk modelling of derivatives, structured credit, liquid asset strategies and alternative assets, such as loan origination and real estate.



Andrew Berry
Executive Director

Andrew has over 30 years of experience in accounting and financial services, working in retail funds, fund platforms, fund accounting, administration and investment oversight. At Waystone, Andrew leads the UK ACD business within the London operation, having joined in 2019 as part of Waystone's acquisition of Host Capital Ltd. As Executive Director, Andrew oversees the UK ACD business including client service delivery across UCITS and non-UCITS funds in the UK, with responsibility for the management of the risk, valuation, due diligence and audits for the UK ACD, its funds and appointed delegates. Andrew is IAQ qualified and his previous roles have involved the set up and operation of UK ACD companies.

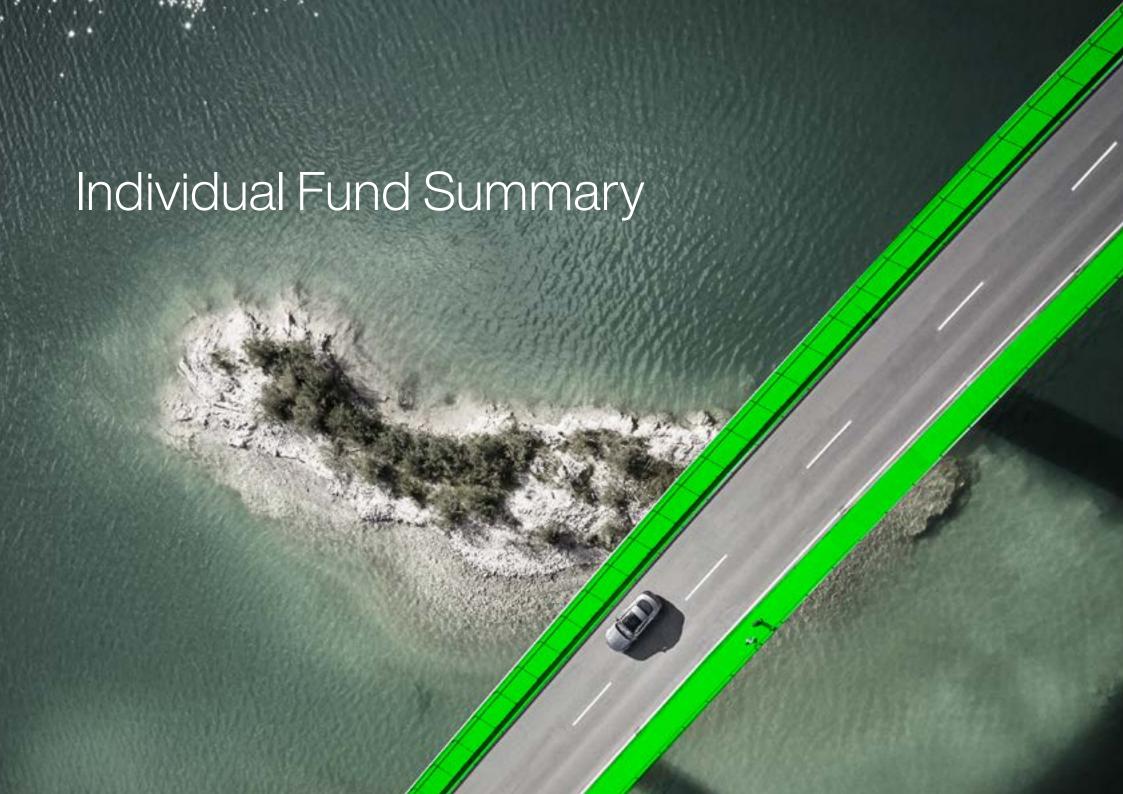


Rachel Wheeler
Global Product Head, Regulated Fund Solutions

Rachel is responsible for overseeing the development, management and growth of our regulated fund solutions business. This encompasses the management companies and MiFID (Markets in Financial Instruments Directive) businesses.

Trained as a fund lawyer, Rachel has gained over 25 years of experience in asset management. Her extensive career includes serving as the Group General Counsel for Aviva Investors and GAM Investments. Rachel has also held senior positions in the legal teams of USS Investment Management, The Bank of New York Mellon, Gartmore Investment Management and Merrill Lynch Investment Management.

Rachel holds a postgraduate diploma in Law and the Legal Practice Course from the College of Law, Guildford, and a BA (Hons) in History from the University of Wales.



# WS Ruffer Absolute Return Fund



Investment Performance

Costs

Quality of Service

Based on our annual assessment, we have concluded that the Fund provides overall value to investors. However, we will continue to closely monitor investment performance. All of the criteria which form part of the assessment are within our tolerance levels, with all payments out of the scheme property being justified. The Fund has been rated Amber.

### **Investment Objective**

To seek to achieve positive returns in all market conditions over any 12-month period, after all costs and charges have been taken.

Recommended Holding Period (RHP)	5 years
Assets Under Management (AUM)	£2,962,212,383
Comparator Benchmark	BofE Base Rate
IA Sector	Unclassified sector
Launch Date	31 January 2006
Investment Manager	Ruffer LLP

Actions carried forward from 2022 Assessment - None.

Resolution of 2022 Action - N/A.

Proposed actions arising from 2023 Assessment - No actions proposed.



# WS Ruffer Absolute Return Fund continued

# Investment Performance



Whilst the Fund has achieved a positive annualised return of 3.77% over its RHP and outperformed its comparator benchmark by 2.52%, it has failed to meet its investment objective. It has therefore been rated Amber for Investment Performance.

The year to 30 September 2023 proved to be a difficult year for the Fund, with its fixed income exposure being penalised by the Bank of England's aggressive monetary tightening in an attempt to tackle stubbornly high inflation. The Fund's short position in equities also had a negative impact on performance.

Although we do not propose any actions at this time, we will continue to monitor the Fund's performance closely.

#### Annualised Performance - Periods to 30 September 2023

	12 Months	3 Years	5 Years	Since Inception
Fund Return	-3.93%	3.83%	3.77%	5.58%
Relative to BofE Base Rate	-8.14%	2.14%	2.52%	4.12%

#### Discrete Performance - Rolling 12-Month Periods

	30 Sept 2019	30 Sept 2020	30 Sept 2021	30 Sept 2022	30 Sept 2023
Fund Return	1.56%	5.83%	13.18%	2.94%	-3.93%
Relative to BofE Base Rate	0.80%	5.43%	13.08%	2.14%	-8.14%

# WS Ruffer Absolute Return Fund continued

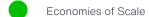
# Costs

Our review has evidenced that the Fund's OCF and AMC are lower than or comparable to their peer group middle value (median) for some share classes. We have concluded that there are no concerns over share class suitability and that the currently available benefits of economies of scale have been passed on to investors. Based on our review of Costs, the Fund has offered value to investors.

The Fund has been rated Green for Costs.

-	Comparable Market Rates









	Share Class OCF	Synthetic*	OCF (Net of Synthetic)	IA Sector Median OCF	Share Class AMC	IA Sector Median AMC
C Accumulation	1.21%	0.00%	1.21%	0.91%	1.20%	0.85%
C Income	1.21%	0.00%	1.21%	0.91%	1.20%	0.85%
H Accumulation	1.11%	0.00%	1.11%	0.91%	1.10%	0.85%
H Income	1.11%	0.00%	1.11%	0.91%	1.10%	0.85%
I Accumulation	1.01%	0.00%	1.01%	0.91%	1.00%	0.85%
Income	1.01%	0.00%	1.01%	0.91%	1.00%	0.85%
J Accumulation	0.91%	0.00%	0.91%	0.91%	0.90%	0.85%
J Income	0.91%	0.00%	0.91%	0.91%	0.90%	0.85%
K Accumulation	0.86%	0.00%	0.86%	0.91%	0.85%	0.85%
K Income	0.86%	0.00%	0.86%	0.91%	0.85%	0.85%
L Accumulation	0.76%	0.00%	0.76%	0.91%	0.75%	0.85%
L Income	0.75%	0.00%	0.75%	0.91%	0.75%	0.85%

<sup>\*</sup> Where a synthetic fee exists, the OCF less the synthetic costs is used for comparison purposes. A synthetic OCF is applied when the Fund has a significant holding in Collective Investment Schemes..

C Shares are a Clean class with an investment minimum of £1,000,000.

H Shares are a Clean class with an investment minimum of £15,000,000.

I Shares are a Clean class with an investment minimum of £25,000,000.

J Shares are a Clean class with an investment minimum of £50,000,000.

K Shares are a Clean class with an investment minimum of £250,000,000.

L Shares are a Clean class with an investment minimum of £500,000,000.



# WS Ruffer Absolute Return Fund continued

# Quality of Service



The Quality of Service review considers the range and quality of all services provided to unit/ shareholders. The review identifies, considers, and then assesses the service provided utilising any relevant key performance indicators ("KPIs") and due diligence that has been undertaken on the providers over the past 12 months.

Investment Process - WMUK has put the IMD's process through its Quality of Service assessment and concluded that it adheres to all the criteria set out in our Assessment of Value framework. In particular, the Fund demonstrates stability in the investment team; a strong change and governance process around its use of data and systems; relevancy, and robustness at each phase of the investment process; and has evidenced that it adheres to its prospectus and integrated risk management procedures. The portfolio's liquidity is regularly assessed and stress tested and no concerns have been identified. Finally, due diligence has recently been conducted on the IMD and there were no material findings.

Administration Services - Our assessment of the administrators' performance and services, namely but not limited to Fund Accounting, Transfer Agency, complaints and breaches, as well as their related oversight processes, concluded that all of the KPIs in place were met for the period and no concerns were raised.

Therefore, the Fund been rated Green for Quality of Service.





# Our Value Assessment Process

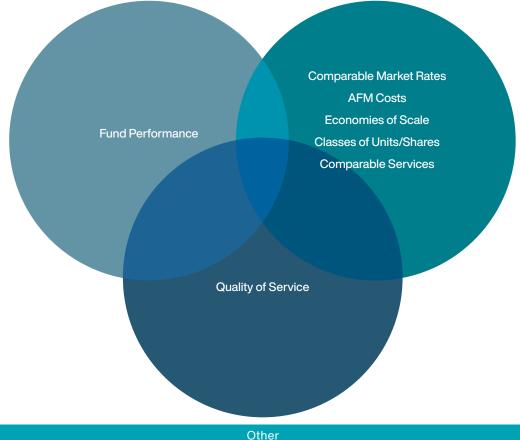
This is the fourth year of the Assessment of Value and, since its establishment, our process has evolved and matured to reflect industry best practice, as well as revised guidance from the FCA. Our Assessment of Value applies a combination of guantitative and gualitative metrics to assess whether funds provide value to our investors. The FCA has set out seven key assessment criteria (detailed below). We have grouped these criteria into three pillars: Investment Performance, Costs and Quality of Service, Under the pillar of Costs, we include: Comparable Market Rates, AFM Costs, Economies of Scale, Classes of Units/Shares, and Comparable Services (where appropriate) but also note there may be 'Other' appropriate assessment factors. Please refer to Appendix 1 for the definitions of the FCA criteria.

Our assessment also considers if any additional criteria should be assessed. In particular, we are starting to focus on the ESG impact to the investment process. Where ESG forms part of a fund's objective and/or policy, the assessment is included in the Quality of Service section. However, where the Investment Manager has identified ESG priorities even if they are not part of the investment objective but a clear part of their investment process, these are also monitored against the IMD's policies or guidelines.

Where appropriate and relevant to our assessment, we comment on events that have occurred outside of the investment reporting period to 30 September 2023.

We employ a robust governance and risk management framework in our oversight and monitoring process. This includes the funds, the various third parties – investment managers and administrators - and the internal teams within WMUK. We undertake regular reviews to identify any potential issues in the administration, investment and product processes, utilising Key Performance Indicators and Service Level Agreements where appropriate. Please refer to Appendix 1 for the definitions of the FCA criteria.

#### **FCA Criteria**



This includes any additional factors which we might consider on a case by case basis, e.g. ESG.

# Our Value Assessment Process continued

# **Investment Performance**

As part of this review, we consider the fund's performance against its investment objective and relative to its benchmark. The investment performance of the fund is assessed for the RHP as stated in the fund prospectus and is listed in the individual fund summary. Where a fund has not reached its RHP, it is assessed from launch date but we note that the RHP has not been reached and, therefore, it may be too soon to measure performance against its agreed strategy. If a fund has more than one benchmark, all benchmarks are assessed to provide the rating.

Each strategy of the fund is assessed against its respective benchmark as well as the fund's objective. How we measure each strategy is explained below:

#### **Capital Growth**

Has the fund provided capital growth over the RHP?

#### **Total Return**

Has the fund provided a positive total return over the RHP?

#### Income

Has the fund provided income on an annual basis in line with its investment objective? We also compare the fund's average annual income yield over the RHP against its benchmark.

#### **Absolute Return**

Has the fund provided a positive total return in line with its investment objective?

#### Volatility

Where relevant, we consider the fund's volatility during the assessment period relative to its identified target.



# Our Value Assessment Process continued

# Costs

Under the pillar of Costs, we look at Comparable Market Rates, AFM Costs, Economies of Scale, Classes of Units/Shares and Comparable Services (where appropriate).

Where any of the criteria assessed under the Costs pillar results in an Amber or Red rating, any remedial action(s) will be displayed in the individual fund summaries from page 6.

### **Comparable Market Rates**

Here, we consider the third-party costs and focus on determining whether they are fair and comparable with the market. Mainly these include Transfer Agency, Depositary and other operating costs e.g. audit and legal.

#### **AFM Costs**

To assess this, we look at the Ongoing Charges Figure (OCF) and Annual Management Charge (AMC) against the relevant sector or, where appropriate, peer group median.

We also compare the OCF of all share classes against what our investors would pay for holding a similar investment elsewhere in a fund with similar investment objectives and strategies. Where funds invest in other underlying fund(s), there is a requirement to identify any additional costs associated with these and include them in the OCF. This is called the Synthetic OCF. To ensure transparency, we exclude synthetic costs from the OCF used for share class comparison purposes.

We recognise that certain asset classes such as property, infrastructure and private equity can be more expensive owing to additional costs associated with the investment process and asset level due diligence; these costs are also considered as part of our assessment.

#### **Economies of Scale**

Our review of third-party costs focusses on determining whether they are fair and comparable with the market. The Investment Manager's fees make up the majority of costs charged to the funds and, where appropriate, we discuss with them whether or not economies of scale can or have been achieved.

On an ongoing basis, we strive to ensure that service, performance, and costs are in line with market best practice. Measures which we have in place to support this effort include:

- Adopting a standard operating approach across all funds supported by each service delegate and using this to leverage economies of scale.
- Employing an independent consultancy to provide regular benchmark data that compares service delivery for fund administration and custody against other clients of that service provider and against the whole of the market.
- Periodically commissioning an analysis of services, fees and costs to ensure they remain competitive. In the past three years, this has included a review of custody fees at one of our major providers, a renegotiation of Trustee and Depositary fees and a full market review (costs and service capability) for the provision of Fund Administration services.

#### Classes of Units/Shares

As part of our cost analysis, we seek to ensure that all investors are in the most appropriate share class. Where we identify that there is a cheaper, more appropriate share class available, we will transfer investors across within a reasonable time frame. We take into account the fund's distribution model, target investors, and minimum investment amount. Where a fund has been designed for, and is only distributed to, a limited number of clients of the Investment Manager, we consider the higher costs associated with the additional services received by investors and ensure they are of sufficient value.

#### **Comparable Services**

This is an internal assessment and compares the services provided to the fund against those we provide to other funds and different client types, e.g. segregated mandates. These should be comparable in terms of strategy, investment remit and investor outcome. As host or independent ACD, we are not required to look at institutional mandates.



# Our Value Assessment Process continued

# **Quality of Service**

To assess the quality of service provided to you, we look through two lenses:

#### Quality of our administrative services

We perform extensive oversight on all delegated service providers as part of a detailed Vendor Management Policy. This ensures that service quality is maintained in line with documented Service Level Agreements which, in turn, delivers performance that meets or exceeds regulatory requirements. This includes a review of the following:

- Services provided by the Fund Administrator and Transfer Agent and Registrar, for example accuracy and timeliness of fund pricing, contract notes and statements, income and redemption payments, etc.
- Other providers including Depositary and Custodians.
- Complaints, errors, breaches, and incidents.
- Accessibility, accuracy, and use of plain language, in fund documentation, investor communications and the website.

# Quality and integrity of our appointed Investment Manager and their investment process.

Here, we engage directly with the Investment Manager Delegate's (IMD) investment team, examining the following areas:

- Conduct due diligence of the IMD including their governance, data and systems, culture and conduct, human resources (particularly where there are critical employees) as well as their corporate and regulatory framework.
- The different phases of the investment processes and how they interact with each other.
- The IMD's investment strategies and their adherence to the prospectus.
- The integration of risk management for global exposures, idiosyncratic and concentration risks.
- The relevancy and robustness of top-down and bottom-up phases as well as quantitative and qualitative approaches embedded in those.

Where ESG forms part of a fund's policy and/or objective or is a fundamental part of the investment process, our assessment reviews if the fund or the Investment Manager is adhering to the prospectus and/or their ethical screening policy.

# Ratings

The results of our assessments are presented using a traffic light rating system. A rating is given for each of the three pillars, and these form the basis of the overall fund rating. This overall rating is calculated using metrics agreed by the WMUK Board, with some criteria having greater weightings than others. Our Assessment of Value framework (including weightings) is reviewed at least annually to ensure appropriateness and relevancy.

For newly launched funds, whilst we assess them, we will rate them differently. Where there is a performance history of less than one year or if there has been a material change to the fund's investment objective and/or policy, we assign a grey rating as it is too soon to rate the fund.

Likewise in relation to costs, we recognise that newly launched funds are still in their growth stage and can experience higher fixed costs. If a fund has launched within three years of the reporting period, we will assign a grey rating, indicating that it is too soon to rate it for costs.

Our summary page shows a rating for all funds assessed for the reporting period to 30 September 2023.



Has not provided value; appropriate further action will be agreed



Has provided value in some but not all areas; additional monitoring and/or further action may be proposed



Provides value



Too soon to measure investment performance/costs – fund has been live for less than 1 year (for performance)/3 years (for costs) or has had a material change to its investment objective, policy or benchmark during that period





# Appendix 1 – FCA Criteria

#### Fund Performance

The performance of the fund, after deduction of all payments out of scheme property, as set out in the prospectus. Performance should be considered over an appropriate timescale having regard to the scheme's investment objectives, policy and strategy.

#### Quality of Service

The range and quality of services provided to investors.

### Comparable Market Rates

In relation to each service, the market rate for any comparable service provided by the AFM, or to the AFM or on its behalf, including by a person to which any aspect of the scheme's management has been delegated.

#### **AFM Costs**

In relation to each charge, the cost of providing the service to which the charge relates, and when money is paid directly to associates or external parties, the cost is the amount paid to that person.

#### **Economies of Scale**

Whether the AFM is able to achieve savings and benefits from economies of scale, relating to the direct and indirect costs of managing the scheme property and taking into account the value of the scheme property and whether it has grown or contracted in size as a result of the sale and redemption of units/shares.

#### Classes of Units/Shares

Whether it is appropriate for unit/shareholders to hold units/shares in classes subject to higher charges than those applying to other classes of the same scheme with substantially similar rights.

### Comparable Services\*

In relation to each separate charge, the AFM's charges and those of its associates for comparable services provided to clients, including for institutional mandates of a comparable size and having similar investment objectives and policies.

\* as Host or Independent ACD, we are not expected to look at institutional mandates.

#### Other

This includes any additional factors which we might consider on a case by case basis, e.g. ESG.



# Appendix 2 - Glossary

#### Absolute Return

The rise or fall in the value of an asset in a particular period of time, expressed as a percentage. This measure is expressed as a percentage and for time periods greater than 12 months is annualised.

#### **Accumulation Shares/Units**

A share/unit class that reinvests any income which is reflected in the value of the shares/units. The income can be from interest or dividends.

#### Alternative Investment Fund Manager (AIFM)

The entity responsible for ensuring compliance with the Alternative Investment Fund Management Directive (AIFMD) regulations and is responsible for providing the legal and regulatory framework for the alternatives funds through its oversight and governance process.

#### **Annualised Performance**

The equivalent annual return an investor receives over a given period.

### Annual Management Charge (AMC)

A charge covering costs, fees and expenses for the operation and management of each share class, representing a percentage of the Net Asset Value (NAV) of each share class.

#### Asset

Anything having commercial or exchange value that is owned by a business, institution or individual.

# Assets Under Management (AUM)

The total market value of the assets, including investments of a fund.

# **Authorised Corporate Director (ACD)**

In Waystone Management (UK) Limited's (WMUK) capacity as Authorised Fund Manager we act as the ACD where we are responsible for providing the legal and regulatory framework for each fund through our extensive Product Governance process, Value Assessment, Risk Monitoring and Reporting.

# Authorised Fund Manager (AFM)

WMUK is an independent, regulated provider of AFM services for a range of UK regulated funds.

#### Benchmark

Measure, such as an index or sector, against which a portfolio's performance is judged. The fund's benchmark must be disclosed in the Prospectus.

#### Benchmark - Comparator

The fund managers choose the benchmark, which may be an index or a sector, as a comparator for the fund's performance, but they do not have to replicate its composition. The benchmark is not used for any other purpose, such as, for example, to serve as a reference when setting performance fees.

#### Benchmark - Composite

A composite benchmark combines a number of different indices which may have different weights.

#### Benchmark - Constraint

The portfolio must replicate the securities contained in the benchmark and their weights. The benchmark can be an index or a sector. Depending on the fund's mandate, the managers can replicate the positions directly or via derivatives, which are instruments whose value is derived from that of an underlying security or pool of securities.

### Benchmark - Proxy

An alternative benchmark which mimics the performance of the original benchmark.

# Benchmark - Target

An index or similar factor that is part of a target a fund manager has set for a fund's performance to match or exceed.

#### Bottom-Up Selection

Selecting stocks based on the attractiveness of fundamental characteristics of companies, such as earnings growth or dividends.

#### Capital

Refers to the financial assets, or resources, that a company has to fund its business operations.

# Consumer Price Index (CPI)

An index used to measure inflation, or the rate at which prices for a basket of goods and services bought by households change. The contents of the basket are meant to be representative of products and services consumers typically spend money on, and are updated regularly.

### **Corporate Bonds**

Fixed income securities issued by a company. They are also known as bonds and can offer higher interest payments than bonds issued by governments as they are often considered more risky. Also referred to by investors as "credit."

#### **Cumulative Return**

The aggregated return from an investment or fund over a specific time period.

#### Custodian

A financial institution that holds customers' securities for safekeeping to prevent them from being stolen or lost.

#### **Depositary**

A depositary is an independent third party that is responsible for the safekeeping of assets of an investment fund, performing the cash flow monitoring and the oversight duties of the fund.

#### Discrete Performance

The percentage return on an investment over specific defined time periods.

#### Dividend

A share in the profits of a company, paid out to the company's shareholders at set times of the year.

#### Dividend Yield

Annual income distributed by a company as a percentage of its share price as at a certain date.

#### Drawdown

The decline in price from a historical peak value of an investment. It's a measurement of the maximum amount an investor could have lost since an investment was at its highest price.

#### **Economies of Scale**

Savings in costs which can be achieved from an increase in production. For example, when a fund grows, it may experience economies of scale through a decrease in fixed costs when the impact in pound and pence fixed cost figures becomes smaller as a percentage of the total size of the fund.



# Glossary continued

#### **Equities**

Shares of ownership in a company. They offer investors participation in the company's potential profits, but also the risk of losing all their investment if the company goes bankrupt.

### Financial Conduct Authority (FCA)

The body which regulates the financial services industry in the UK. Its role includes protecting consumers, keeping the industry stable and promoting healthy competition between financial service providers.

#### Fixed Income Security

A loan in the form of a security, usually issued by a government or company, which normally pays a fixed rate of interest over a given time period, at the end of which the initial amount borrowed is repaid. Also referred to as a bond.

#### **Fund Administrator**

The entity is responsible for maintaining accurate records of the fund's transactions, holdings, and performance. They also prepare regulatory filings and provide other compliance-related support.

### Fundamentals - Company

A basic principle, rule, law, or the like, that serves as the groundwork of a system. A company's fundamentals pertain specifically to that company, and are factors such as its business model, earnings, balance sheet and debt.

# High Net Worth Individual

A person or family with liquid assets above a certain figure.

#### Idiosyncratic

A type of risk that can have a negative impact on a specific asset as opposed to the entire market.

#### Income Shares/Units

A type of share where income is paid out as cash on the payment date. The income can be from interest or dividends.

#### Income Yield

Refers to the income received from an investment. Usually expressed annually as a percentage based on the investment's cost, its current market value or face value.

#### Inflation

The rate of increase in the cost of living. Inflation is usually quoted as an annual percentage, comparing the average price this month with that of the same month a year earlier.

#### Institutional Investor

An entity that trades for others, usually in large quantities.

#### Institutional Mandate

Legal agreement between two parties such as a fund manager and a financial institution which outlines how a client fund will be managed.

### Intermediary

An individual or organisation which acts as a link between the investor and the fund: for example, a financial adviser or platform.

#### Investment Association (IA)

The UK trade body that represents fund managers. It works with investment managers, liaising with government on matters of taxation and regulation, and also aims to help investors understand the industry and the investment options available to them.

# Investment Association (IA) Sector Median

The IA classifies funds under different sectors according to their investment strategy. The median is the middle point of a set of data and the IA sector median for costs is calculated by ordering the OCF of all funds in a sector from lowest to highest and taking the middle OCF.

### Investment Manager Delegate (IMD)

The company or individual to whom the ACD delegates the responsibility for deciding how to invest the money in the fund's assets.

#### **Investment Objective**

A high-level description outlining the aim of the fund, for example "to achieve capital growth and income over the long term".

# Key Performance Indicator (KPI)

Quantifiable measures used to assess the performance of a process.

#### Maturity

The length of time until the initial amount invested in a fixed income security is due to be repaid to the holder of the security.

### Morningstar

A provider of independent investment research, including performance statistics and independent fund ratings.

### Ongoing Charges Figure (OCF)

The ongoing charge figure represents the operating costs investors can reasonably expect to pay under normal circumstances.

### Ongoing Charges Figure (OCF) Capped

The maximum percentage of fees per annual total market value of all of a company's outstanding shares.

#### Performance

The profit or loss derived from an investment over a specified time period.

#### Platform Investor

An investor who utilises an online service that makes products available from more than one provider.

# **Primary Share Class**

The highest charging unbundled – free of any rebates or intermediary commission – share class freely available through third-party distributors in the retail market.

#### Real Return

The return on an investment, adjusted for changes in prices in an economy (inflation).

### Recommended Holding Period

Recommended minimum period for which an investment should be held.

#### Relative Return

The return of an asset in a given period compared with that of a particular benchmark. It is expressed as the difference between the asset's percentage return and that of the benchmark, and it is also known as alpha.



# Glossary continued

#### **Retail Investor**

Is an individual who purchases shares for their own personal account rather than for an organisation. They also typically trade in much smaller quantities.

#### Share/Unit

An ownership stake in a company, usually in the form of a security. Also called equity. Shares/units offer investors participation in the company's potential profits, but also the risk of losing all their investment if the company goes bankrupt.

#### Share/Unit Class

Type of fund shares/units held by investors in a fund (share/unit classes differ by levels of charge and/or by other features such as hedging against currency risk). Different share/unit classes, such as C, R and I, have different levels of charges and minimum investment. Details on charges and minimum investments can be found in the Key Investor Information Documents.

#### Share/Unit Class - Clean

A share/unit class without any rebates or commission included in its Ongoing Charge Figure.

#### Stress Test

A liquidity stress test aims to measure the level of liquidity the fund must maintain to ensure a continuous ability to meet financial obligations in stressed conditions.

### **Synthetic Costs**

Fees paid (i.e. management fees) to other funds and/or investment trusts which the fund invests in

#### Synthetic Fee

Fees that the Investment Manager pays to a third party to manage the assets of a fund.

### Systematic Risk

Risk inherent to the entire market and cannot be diversified. Examples include inflation and changes in interest rates.

#### **Top-Down Investment**

An investment approach that analyses economic factors, i.e. surveys the 'big picture', before selecting which companies to invest in. The top-down investor will look at things like economic growth, inflation and the business cycle to pick stocks.

#### **Total Return**

The gain or loss derived from an investment over a particular period, including income and price appreciation in that period. Income can be in the form of interest for bonds or dividend payments for shares.

#### Volatility

The degree to which the price of a given security, fund, or index changes. It is calculated as the degree of deviation from the norm for that type of investment over a given time period. The higher the volatility, the riskier the security tends to be.

#### Yield

This refers to either the interest received from a fixed income security or to the dividends received from a share. It is usually expressed as a percentage based on the investment's costs, its current market value or its face value. Dividends represent a share in the profits of a company and are paid out to the company's shareholders at set times of the year.

Please note that this document is not intended to recommend or to sell an investment and is intended only as a summary. Please refer to the Key Investor Information Document (KIID), Prospectus and Report & Accounts for full details about the specific risks, performance history and other full investment objectives and policies applicable to each fund before investing in a fund. Please remember that the value of investments, and the income from them, can go down as well as up and an investor may get back less than the amount originally invested. Past performance is not a guide to future results. Tax assumptions and reliefs depend upon an investor's particular circumstances and may change if those circumstances or the law changes. If you invest through a third-party provider you are advised to consult directly with them as charges, performance and/or terms and conditions may differ. If you are not sure how the information contained in this document may affect your investment, please contact a professional adviser.



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